

## **Fact Sheet CruisingFree.com**

### **How the program works:**

Have you spent time organizing vacations or trips for your family reunion, a girl's get away, your high school or university class reunions, your church, a golf week end for your friends?

If you are a proven leader able to put together groups traveling together there is a real opportunity for you to turn this to leadership ability into a new revenue stream.

CruisingFree is seeking proven leaders who have experience in organizing travel groups. There are certain nuances in the travel business in addition to earning commissions on travel, you may earn a complimentary vacation for you and your family.

### **Locations:**

As long as you have a telephone and internet access you may join the program. Distance and geography do not affect sales or operating an efficient business. Most consumers prefer to book over the phone and online. You could have your own personal website and your customers may book their cruise online from virtually anywhere. Or, you may book cruises for your customers using our booking system online. And remember, you are using 800 numbers for Cruise Line and CruiseBrothers.com calls. In most cases, you will obtain pricing from the cruise lines via the internet.

### **Training:**

CruiseBrothers.com also offers training and support through online training at [homecruiseagent.com](http://homecruiseagent.com), as well as an entire host of information that serves to increase our home based travel agents knowledge base. This includes white papers, marketing articles, access to the cruise line specials, WebEx training videos, announcements, and more.

In addition to extensive online support, incredible "real-world" training classes are offered complimentary.

Our home based travel agents have opportunities to experience cruise ship travel through agent familiarization trips and seminars at sea. Cruise lines want travel professionals to experience their products directly. Studies have shown that this makes for more qualified travel professionals.

### **Fee Based Benefits:**

CruiseBrothers.com offers a comprehensive personalized website so that the home based travel agents are open for business 24/7.

### **Compensation:**

As a CruiseBrothers.com Home Based Travel Agent you will earn at least 50% of the commission on each sale you make online. For example, the average commission on a cruise cabin is \$350. The Associate Agent will receive \$175 and CruiseBrothers will receive \$175, based on a 50% commission rate. If you are a high-volume producer, you may qualify for a higher commission rate.

**Success:**

Currently over 1400 home based travel agents work from their homes or other preferred places of business and perform all the tasks necessary to sell cruise travel.

**The Management Team:**

Gloria Rocatelli - VP Sales & marketing

David Accetturo, Director of Business Development

**To Join Contact:**

David Accetturo, Director of Business Development

800. 827.7779 extension 4801

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**About the Creators of CruisingFree.com**

Named by MSNBC as one of the "Top 15 Web Brokers" CruiseBrothers.com is one of the largest family owned cruise agencies in the country. Cruise Brothers has been in business with offices in Providence, Rhode Island, since 1972, specializing in all aspects of cruising and land vacations. Year after year, Cruise Brothers consistently ranks among the top producers with Royal Caribbean, Princess, Norwegian, Celebrity and Carnival, allowing Cruise Brothers to offer the best value cruise vacations to their clients. Please visit our [Press Room](#) for more information.

Our success stems from our well-trained international network of expert cruise agents and our award-winning customer service department.

Year after year, Cruise Brothers consistently ranks among the top producers with Royal Caribbean, Princess, Norwegian, Celebrity and Carnival, allowing us to offer the best prices available. We are long-time members of CLIA and an Ensemble Preferred Cruise Agency.

Steven Gelfuso, President and CEO of Cruise Brothers, adds his vast knowledge and love of the cruise industry, along with his extensive marketing experience -- making him a well-respected visionary in the industry. Over the years, Steve has been on every new ship as a guest of captains and cruise line executives.